Title: NEW ADB BUSINESS OPPORTUNITIES,

PROPOSED PROJECT PREPARATORY

TECHNICAL ASSISTANCE (PPTA) PROJECTS

**SEPTEMBER 2006** 

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Author Lut Calupaz

Approving Officer Kenneth Reidbord

Officer's Title Senior Commercial Officer

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This report alerts U.S. firms to **US\$ 150,000** in new, potential procurement of consulting services under the Asian Development Bank's (ADB) technical assistance (TA) grant programs which are expected to lead to a loan. Opportunities are reported for Uzbekistan. For 2005, U.S. firms, including many small consulting firms, succeeded in winning US\$46.26 million ADB-funded national technical assistance contracts out of a total ADB-financed consulting budget of US\$410.03 million.

The ADB selects a consultant for a TA project based on its prior Expression of Interest (EOI). An EOI can be transmitted on-line through the ADB's website (www.adb.org); afterward it will be acknowledged automatically. Firms may opt to send a hardcopy follow-up EOI addressed to the Director, Central Operations Services 1 Division or Director, Central Operations Services 2 Division, with a copy to the ADB Project Officer. The EOI should relate a firm's experience and expertise to the ADB project. It is important for a U.S. firm to emphasize its similar project experience in the country, or in a similar geographic area, rather than present a general profile of its consulting activities. A separate EOI should be submitted for each project. The project name indicated in the EOI should exactly match that listed in the ADB Business Opportunities publication to avoid confusion.

To be considered for employment, consulting firms must register on the ADB's DACON (Data on Consulting Firms) system, or for individual consultants, on the DICON (Data on Individual Consultants) system. Otherwise, their EOIs will not be accepted. DACON and DICON registration can be done on-line at www.adb.org/consulting.

ADB's DACON (http://www.adb.org/Consulting/dacon.asp) is a database of firms and other organizations from the ADB's member countries that are qualified to provide consulting services for ADB projects. The DACON contains information on the experience and capacity of the firms and organizations. ADB requires firms or organizations to register on the DACON so that the ADB can consider them for short-listing for a technical assistance project. The term "firm or organization" covers all sources of consultants, such as consulting firms, government agencies, public sector organizations, national and international institutions and non-government organizations (NGOs).

The DICON (http://www.adb.org/Consulting/dicon.asp) system contains the names of persons who are citizens of ADB's member countries; are at the forefront of their respective fields; and may be practicing consultants or employees, whose organizations are prepared to release them for short periods to serve ADB; or retired persons with special experience who are still active.

Firms may also send a notification copy of their EOIs to the U.S. mailing address for the U.S. Commercial Service Liaison Office to the ADB, Attention: Kenneth Reidbord, Senior Commercial Officer, PSC 500 Box 33, FPO AP 96515-1000, or to the same office at its international mailing address: 25th Floor Ayala Life-FGU Center, 6811 Ayala Avenue, Makati City, Metro Manila, Philippines 1226; Phone: (63-2) 887-1345; Fax: (63-2) 887-1164; E-mail: <a href="mainla.adb.office.box@mail.doc.gov">mail.doc.gov</a>. Information about these projects are likewise available on our website at <a href="http://www.buyusa.gov/adb">http://www.buyusa.gov/adb</a>. This office works closely with the Office of the U.S. Executive Director to the ADB to increase American awareness of, and participation in, the ADB's activities.

The projects listed in this report are now being actively processed by the ADB. For more information on these projects, the name of the ADB project officer is indicated in the project brief. The U.S Commercial Service Liaison Office to the ADB is ready to provide assistance to U.S. firms upon request.

The following technical assistance projects are reprinted with permission from the Asian Development Bank, from the ADB website at <a href="http://www.adb.org">http://www.adb.org</a> and appeared for the first time in August 2006. For more information on development in Asia and the Pacific, see <a href="http://www.adb.org">http://www.adb.org</a>.

# PROJECT PREPARATORY TECHNICAL ASSISTANCE (PPTA) PROJECTS SEPTEMBER 2006

## A. <u>UZBEKISTAN</u>

**Project Name**: UZB: SSTA to Support Banking Sector Liberalization

**Project No.** : UZB 40146-01

**Executing Agency**: Asian Developmenet Bank

**TA Amount** : US\$ 150,000

**Sector/Sub-sector**: Finance/Banking Systems

#### **Objectives and Scope**

The impact of the PPTA will be the improvement of the operations, corporate governance, financial and accounting standards, staffing and risk management of any bank that receives an eventual loan or equity investment.

### **Consulting Services**

The PPTA wil require the services of two international consultants, for three personmonths each with expertise in appraising banks' financial conditions and overall operations, and with expertise in strategic planning, with an ultimate view to ADB possibly providing equity/debt financing to these banks. These consultants should possess working experience in Russia, Central Asian Republics or other transition economies. The PPTA will also require the services of three domestic consultants, for three personmonths each, with experience in banking, an academic background in finance or accounting, and English fluency (written and oral). The consultants will be selected as individuals; the basis for selection of individuals is that the TA requires individuals with very specific experience, and the consultants recruited will be consultants with whom PSOD has worked previously or who we have identified as appropriate, who have Russian language skills or direct experience working in the financial sector in the former Soviet Union, and whose skills and expertise have already been proven on other similar projects. The banks under consideration will provide all the necessary administrative and logistical support to the consultants.

**Environmental Assessment**: To Be Determined

#### **Project Processing Stage**

For President's Consideration: 27 July 2006

#### **Recruitment of Consultants**

The consultants will be recruited by ADB on an individual basis in accordance with ADB's Guidelines on the Use of Consultants and other arrangements satisfactory to ADB

for the selection and engagement of domestic consultants. Recruitment of Consultants expected to take place in August 2006.

# **Project Officer**

Veronica John (632-6448) Capital Markets and Financial Sectors Division vljohn@adb.org

In-country U.S. Embassy Commercial Officer:

Jahangir Kakharov
BISNIS Representative in Uzbekistan
Uzbekistan Banking Association Building,
13th floor,
1, Khodjaev Street, Tashkent, Uzbekistan, 700027
Tel.: 998 71 138 69 76: Fax: 998 71 138 69 77

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Erika Olson, Political and Economic Officer U.S. Embassy Tashkent Email: OlsonE@state.gov